



Advisory Commercial Delivery

**CANDIDATE
INFORMATION**





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Who We Are

Established in 2014, MBB Group is a leading independent specialist consultancy providing planning, project, program, commercial, transaction and delivery management services.

With offices in Sydney, Melbourne, Brisbane and Adelaide, we are widely regarded as key advisors to our clients. We have an established reputation of professionalism and integrity, and a collaborative approach to achieving optimal project outcomes.

Today MBB has over 90 advisory, project Management and commercial management employees working on major projects across Australia. Our team brings substantial experience and demonstrable success in advising and delivering government-private projects valued up to \$17 billion in changing market environments.

Our broad experience across multiple contracting models in the infrastructure, built form and resource industries enhances our capability to deliver value for clients across the private and public sectors.

Our Purpose

At MBB, our purpose is to deliver excellence - it's at the heart of everything we do.

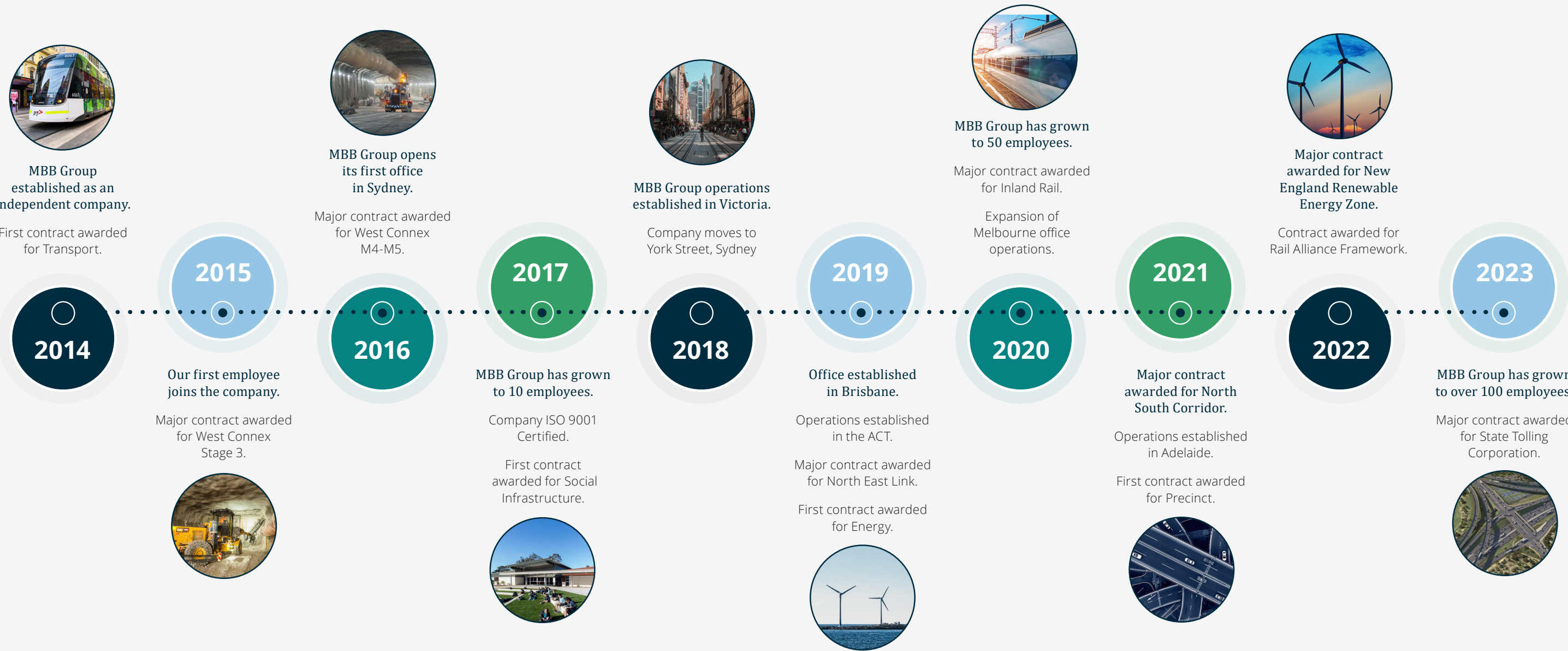
This embodies our shared ambition of becoming a nationally recognised consultancy with a reputation for delivering excellence in strategy, project, program and commercial advice across all public and private sector projects.

Our high-performing, multidisciplinary team, has consistently provided our clients with the highest quality outcomes, delivering on their specific business needs. This consistency has enabled us to differentiate MBB's impact and we take pride in being recognised as partners of choice.

Proven partners for the successful delivery of major projects.



The MBB Journey



What We Do

MBB Group brings experienced consultants capable of managing the whole project life cycle, from initial strategy through to delivery and handover.

Developing and managing major infrastructure projects, we partner with clients to guide and support them through these stages, providing expert advice, assurance and comprehensive project controls to realise high quality outcomes.

Strategy

Complex problem solving and commercially focused advice through a highly capable diverse team to solve client problems, inform investment decisions, drive commercial outcomes, mitigate risk and enable improved organizational, P3 and commercial performance for major infrastructure.

Development

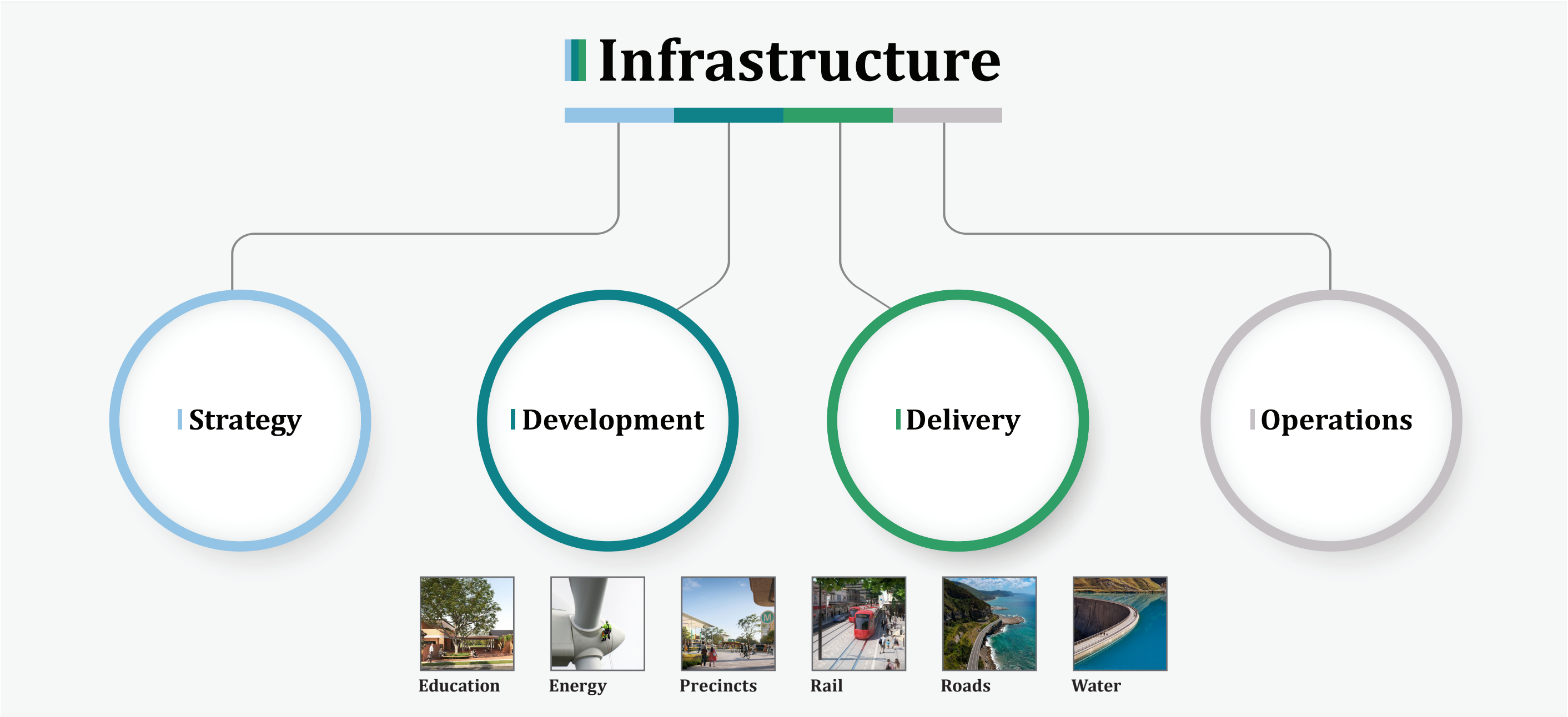
Helping you to see the key issues and to make the right decisions by planning and delivering whole-of-life value. From the project's inception to financial close, with a strong emphasis on successful implementation and execution.

Delivery

A strategic and integrated approach that draws on industry insights, practices and lessons to ensure readiness for project execution and establishment of the necessary capability in line with project risk or complexity to deliver on time and on budget, establishing sustainable returns from your assets.

Operations

An early strategic focus and proactive asset management to ensure you get the most out of an asset once it becomes operational ensuring the best commercial return on investment and benefit realisation defined in the development phase



Our Service Offerings

STRATEGY

Our Infrastructure Strategy services cut through complexity and confusion, allowing a clear view of the key issues at the heart of your project, helping you plan the best path forward.

We identify the risks and opportunities available to you. This allows you to make the best possible decisions, develop the most effective strategy, take definitive actions, and understand how you can maximise value across the life of the project.

DEVELOPMENT

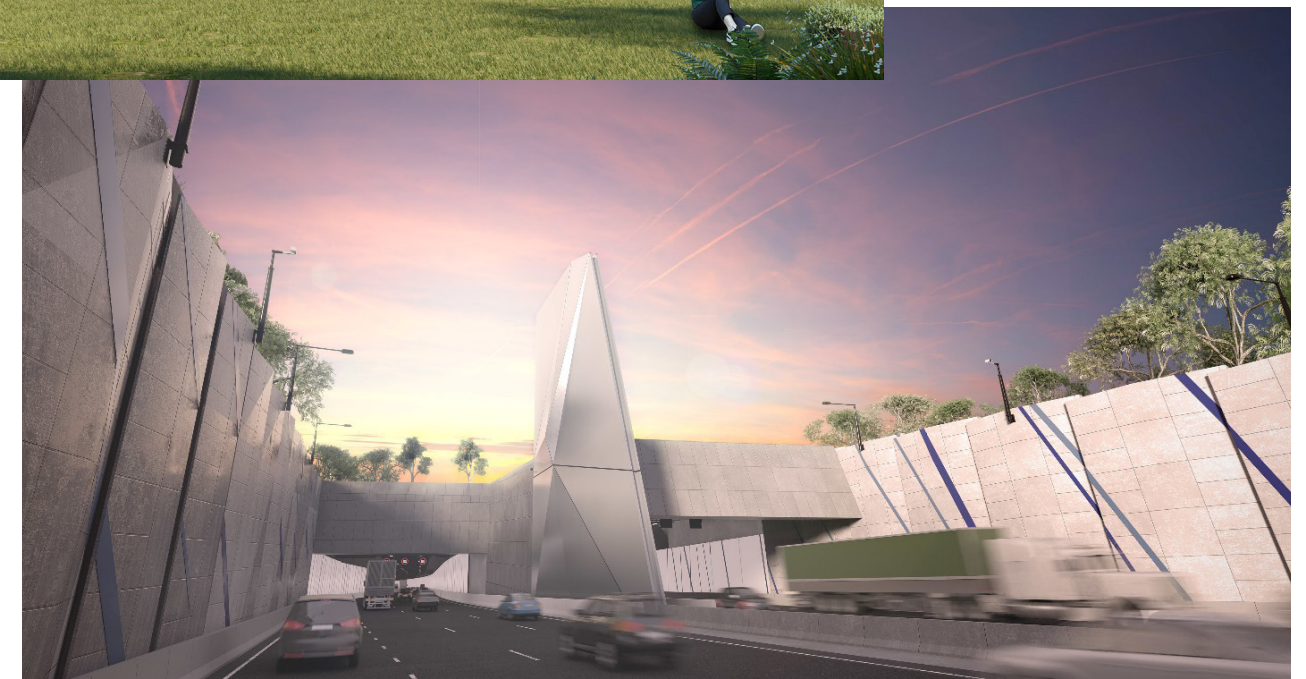
Our Infrastructure Development services plan and create the innovative structures that bring ideas to life and make smoother delivery possible.

Combining innovative/strategic thinking with sound commercial principles and a risk based lens, our project development and commercial specialists create development and transaction frameworks that support client objectives all the way from strategy to operations.

DELIVERY

Our Infrastructure Delivery services deploy time-tested processes and systems based on recognised best practice to ensure projects are delivered to agreed designs, timelines, budgets and commercial requirements. Respecting the needs of stakeholders and using proven engagement frameworks to build strong partnerships with our clients.

Your project benefits from hands-on oversight from seasoned professionals who understand project issues and drive practical and realistic solutions focused on successful implementation.



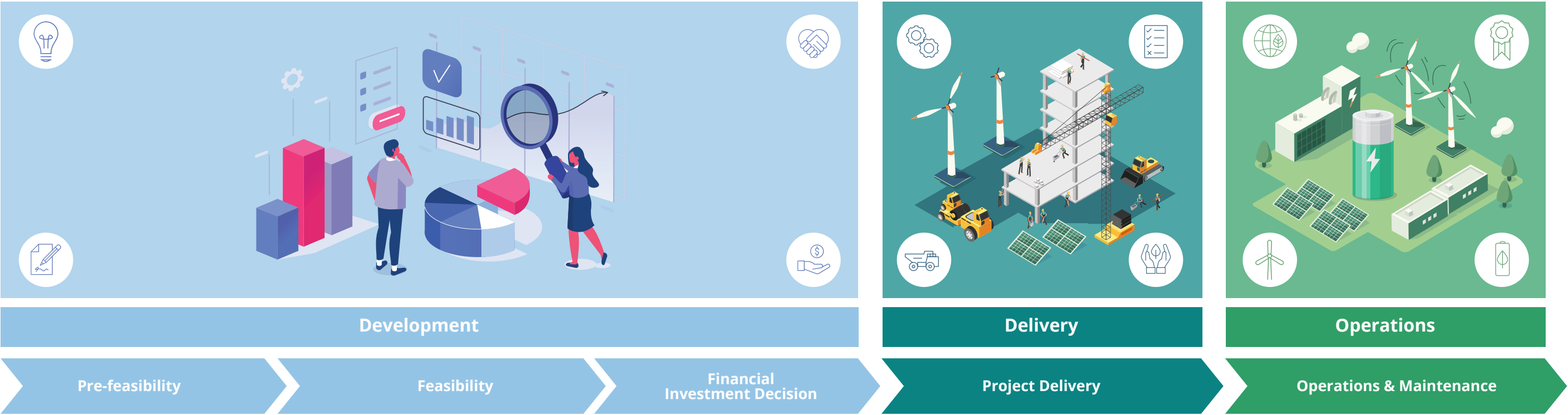
OPERATIONS

Our Infrastructure Operations services primarily focus is developing sustainable solutions that strengthen the relationship between your business strategy and structure with customer and end user outcomes via your operations.

We support our clients to achieve operational, maintenance and service delivery improvements through:

- Operational and maintenance readiness and transition.
- Strategy and process refinement.
- Asset management and optimisation strategies.
- Commercial, procurement and supply chain management and optimisation.
- Risk management.
- Commercialisation, privatisation and transaction of assets.

Our *Value Add*



Supporting clients across their entire project lifecycle (development, delivery and operations) has provided MBB Group with an in-depth understanding of both the risks and opportunities that are presented at each stage of a project.

This understanding allows us to effectively and efficiently support our clients to achieve their ultimate goals when planning, developing and managing their ongoing infrastructure needs.

Development Phase

When it comes to pre-feasibility and feasibility of infrastructure our clients have enlisted us to develop their commercial and investment strategies, regulatory advice, market sounding, governance, delivery and packaging strategies, commercial principles, program management office establishment and transaction management.

Delivery Phase

Throughout the delivery phase of a project we support our clients with design management, construction coordination and program management, stakeholder interface and management, contract management, change management, financial management and dispute resolution, operations and site management.

A successful delivery phase is critical to not only ensure the project is delivered on time and on budget, but is also consistent with the expectations of the client and end user. Our experience and expertise in the delivery phase ensures the successful completion and handover of the projects for our clients and stakeholders.

Operational Phase

Once an asset becomes operational getting the most out of it is paramount to ensuring the return on investment and benefits defined in the development phase. We support our clients to achieve operational improvements through operational and maintenance strategy and process refinement, asset optimisation strategies and implementation, supply chain optimisation, risk management and the privatisation and transaction of assets.

Select *Experience:*

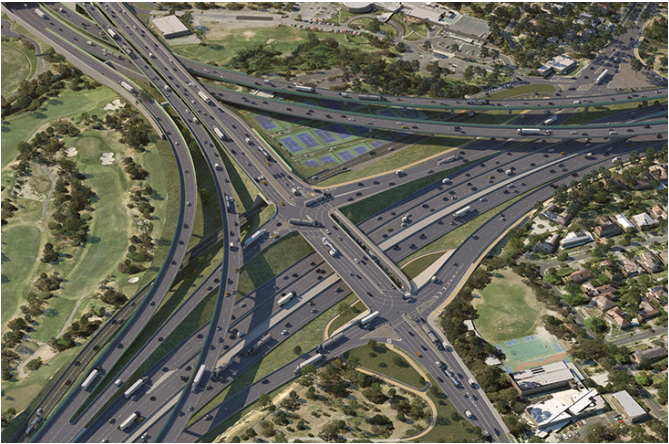
Key Projects



Far North Coast (FNC) Schools

Client: School Infrastructure NSW
Project value: AUD50m

Far North Coast (FNC) Schools is a cluster of upgrades to Tweed Heads South Primary School (THSPS), Tweed River High School (TRHS), Kingscliff Primary School (KPS) and Kingscliff High School (KHS), packaged to optimise timing and cost of delivery. KPS includes 32 new permanent future focused learning spaces, and upgrades to core facilities: a new library, new administration building, extended hall and canteen area. KHS aims to provide upgrades to existing classrooms to meet new SINSW guideline requirements. New facilities include, two-storey Creative and Performing Arts Building, new library, new Sports Pavilion and repurposing a library to include a new Senior’s Learning Area. THSPS seeks to deliver 11 new flexible, future focused learning spaces, a new library and COLA, new outside school hours care facilities. TRHS includes new VET facilities for Construction, Hospitality and Primary Industries. Refurbishments to technological and applied studies facilities, and library to create a central hub, Seniors Learning Space with a new library and covered outdoor learning area to meet new SINSW guideline requirements.



North East Link

Client: Major Transport Infrastructure Authority
Project value: AUD16b

North East Link (NEL) is the largest road investment project in Victoria’s history. The project includes Victoria’s longest twin road tunnel (6km) and will deliver Melbourne’s first dedicated high-speed busway along the Eastern Freeway from Doncaster towards the city.

MBB is providing transaction management and strategic advisory services for the full procurement lifecycle of each of the contract packages for NEL:

- Primary Package – procured and delivered as an ‘availability’ PPP under the Partnerships Victoria Framework
- Secondary Packages – to be procured and delivered under an Alliance or D&C contract model
- Independent Reviewer and Environmental Assessor contract.



EnergyConnect

Client: TransGrid
Project value: AUD2.4b

EnergyConnect is the development of a new 900km high voltage electricity interconnector between the power grids of South Australia and New South Wales. The project will reduce the cost of providing secure and reliable electricity, while enabling the transition of Australia’s energy network to a greater mix of renewables as coal-fired power stations are progressively decommissioned.

MBB provided strategic, commercial, transaction and technical management services to TransGrid during the development and procurement phases for EnergyConnect. MBB was instrumental in the development of the overarching Project Management Plan, project delivery strategy, procurement model and process and the EPC D&C contract.



Inland Rail

Client: Australian Rail Track Corporation
Project value: AUD9.3b

Inland Rail is a once-in-a-generation project that will complete the backbone of Australia’s freight rail network, transforming how we move goods around the country. Comprising 13 individual projects across 38 local government areas and spanning more than 1,700km, Inland Rail is the largest freight rail infrastructure project in Australia and one of the most significant infrastructure projects in the world.

MBB is providing transaction and commercial management services across three geographical programs and multiple works packages (civil, rail corridor and rail systems). MBB is currently undertaking transaction management tasks, including the development of the RFP, Interactive Engagement Plan, Transaction Management Plan and is leading the commercial discussions for the collaborative framework agreement and Deed.

What We Offer

There are many reasons why choosing to join MBB is one of the best career decisions you will make. In addition to working with dedicated and talented people, you'll have the opportunity to play an integral role in stimulating and rewarding projects. We are committed to offering employees a rewarding career and balanced life.

OUR CULTURE



At MBB, our culture is open and energetic. You'll be surrounded by people who challenge, support, and inspire you personally and professionally. We hire people with exceptional talents, abilities, and potential, then create an environment

where you can bring your whole self to work. We also enjoy getting together to celebrate our successes, network with our peers and relax away from the day-to-day work activities.

DIVERSITY



Our commitment to diversity, inclusion and collaboration is key to our success. We value diversity across many facets, encompassing a wide range of backgrounds, experiences, and perspectives.

Effectively integrating diverse perspectives enables us to drive fresh ideas, champion new thinking fuel innovation to deliver the best project outcomes for our clients.

FINDING A BALANCE



We know maintaining a positive balance is an important part of staying engaged and responsive at work. At MBB we're changing the way we work and have enhanced how you can deliver service to clients, while prioritising what matters personally.

As consultants collaborating with clients remains important to our professional offering, however dressing for your day, hybrid working arrangements and technology supports your balance.

TIME AWAY FROM WORK



Some leave categories are a given, including annual, personal and carers leave, however at MBB you can purchase additional annual leave, access enhanced parental leave entitlements (regardless of your gender) and we also have flexible

study leave options for continuing education. To support you during difficult times you (and your family) can also access an Employee Assistance Program as an additional form of assistance.

CAREER GROWTH



Continual development is a key part of enjoying what you do and progressing in your career. Our performance framework encourages employees to meet regularly to discuss progress, capabilities, ambitions and explore development opportunities.

Together, you can identify the capabilities you need to get where you want to go and put a plan in place to develop these capabilities. Our development programs also support you to do this.

SUPPORT FOR THE EVERYDAY



We know that everyone has different priorities. That's why we offer a number of options so you can access a wide variety of perks that suits you. Everything from salary sacrifice packages to discounted groceries, travel, gyms, and health

insurance. We're sure you will find a set of perks aligned to your lifestyle. We also provide an allowance for your mobile phone and professional membership costs.

SUSTAINABILITY AND GIVING BACK



Achieving environmental sustainability and social responsibility is important to us. We've embraced the challenge of becoming carbon neutral organisation by 2024. We will direct at least 70% of the amount spent on goods and services

(excluding travel) to local suppliers, indigenous businesses, and SMEs. We strive to do things better as a socially responsible corporate citizen and benchmark our progress every 12 months.



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